

**b- Managerial:**

1- Managerial job role is responsible for providing leadership and professional expertise or services through knowledge and skills of others.

2- Job scope can range from oversight for daily operations of a small unit to recommending the strategy providing leadership in the operations of a large department to contributing to the overall strategy, in several functional areas.

3- Responsibilities include demonstrating measurable impacts on operational effectiveness, department and/or business unit goals and objectives, and activities related to hiring, promotion, salary changes, performance coaching, training, application of policies, disciplinary actions, etc.

Grade	Positions	Grades' Monetary Value (Manag									
		1	2	3	4	5	6	7	8		
18		30000	31500	33075	34729	36465	38288	40203	42213		
17		25500	26775	28114	29519	30995	32545	34172	35881		
16	Internal Auditor	21750	22838	23979	25178	26437	27759	29147	30604		
15	Director	Chief Accountant	18450	19373	20341	21358	22426	23547	24725	25961	
14	Manager	Senior Coordinator	15750	16538	17364	18233	19144	20101	21107	22162	
13	Senior Managerial	Coordinator	13200	13860	14553	15281	16045	16847	17689	18574	
12	Head Section		11400	11970	12569	13197	13857	14550	15277	16041	
11	Financial Auditor	Controller	9600	10080	10584	11113	11669	12252	12865	13508	
10	Officer	Auditor	Accountant	8250	8663	9096	9550	10028	10529	11056	11609
9	Sales Reps		6900	7245	7607	7988	8387	8806	9247	9709	
8	Editor		5850	6143	6450	6772	7111	7466	7840	8232	
7	Secretary	Clerk	5100	5355	5623	5904	6199	6509	6834	7176	
6	Teller		4350	4568	4796	5036	5287	5552	5829	6121	
5	GS Supervisor		3750	3938	4134	4341	4558	4786	5025	5277	
4	Receptionist		3150	3308	3473	3647	3829	4020	4221	4432	
3	Data Entry		2700	2835	2977	3126	3282	3446	3618	3799	
2	Drivers		2250	2363	2481	2605	2735	2872	3015	3166	
1	Workers		1950	2048	2150	2257	2370	2489	2613	2744	

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performance

Serial)		Grade	Coding
9	10		M
44324	46540	18	
37675	39559	17	
32135	33741	16	
27259	28622	15	
23270	24433	14	MM14-9
19502	20478	13	
16843	17685	12	
14184	14893	11	
12189	12798	10	
10194	10704	9	
8643	9075	8	
7535	7912	7	
6427	6748	6	
5540	5817	5	
4654	4887	4	
3989	4189	3	
3324	3490	2	
2881	3025	1	